

NEXT STEPS



SET UP DEALERSHIP DISCOUNTS

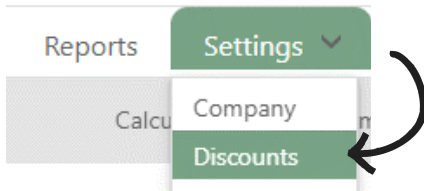
There are two types of discounts in eSMS

INCENTIVE DISCOUNTS

A PER UNIT OR PERCENTAGE DISCOUNT THAT REDUCES THE ORDER

1

LOCATED AT THE TOP RIGHT



2

SELECT DESIRED DISCOUNT TYPE



3

TOP LEFT



4

FILL IN DISCOUNT INFORMATION

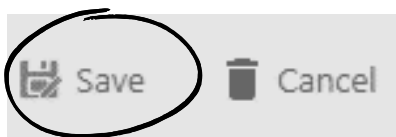
Description

12% Volume

Discount	Restrict	To
12% Bayer DIRECT		ALL

GREEN BACKGROUND MEANS UNSAVED

5



THE DISCOUNTS THAT YOU SET UP WILL BE ACCESSIBLE, AND WILL NEED TO BE APPLIED TO EACH OF YOUR CUSTOMER ORDERS

6

Description	Discount	Restrict	To
\$10/Unit Corn Discount	\$10.00 Bayer DIRECT		Corn
\$2/Unit Bean Discount	\$2.00 Bayer DIRECT		Soybean
Loyalty Discount	\$1.00 ALL		ALL

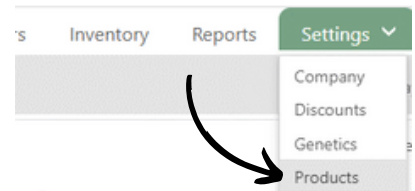
*CREATE A ONE TIME DOLLAR AMOUNT DISCOUNT BY PUTTING \$1 IN THE \$ "DISCOUNT" SPOT; ON THE ORDER YOU WILL EDIT THE QUANTITY TO 1 AND ADD THE DOLLAR AMOUNT YOU WOULD LIKE TO APPLY TO THE INVOICE.

CASH DISCOUNTS

A DISCOUNT APPLIED TO A PAYMENT

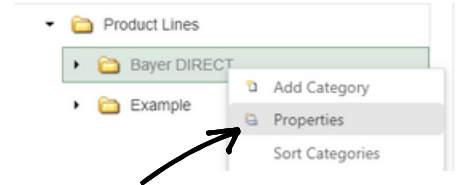
1

LOCATED AT THE TOP RIGHT



2

RIGHT CLICK ON "BAYER DIRECT"



3

CREATE YOUR CASH DISCOUNT SCHEDULE

Bayer DIRECT Properties

Info **Cash Discounts** Logo

+ Add

End Date	Discount
1/6/2023	6%
11/11/2022	8%

4

SAVE CASH DISCOUNTS BY SELECTING "OK"



ON YOUR INVOICE, YOUR CASH DISCOUNT SCHEDULE WILL LOOK LIKE THE FOLLOWING:

If paid by:	You will receive a Cash Discount of:	Amount Due:
11/10/2022	8.00% \$900.00	\$10,350.00
1/6/2023	6.00% \$675.00	\$10,575.00

No cash discount applies after 1/6/2023